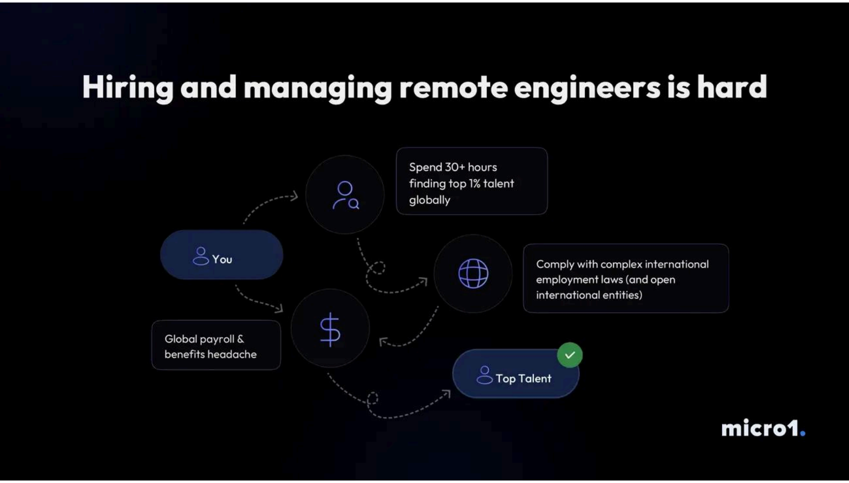
Pre-Seed

micro1.

World-class software engineers, powered by AI

building the best AI tools for sourcing & vetting global engineering teams



Hiring and managing remote engineers is hard

You

Spend 30+ hours finding top 1% talent globally

Comply with complex international employment laws (and open international entities)

Global payroll & benefits headache

Top Talent

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We make it easy

You
micro1.
Top Talent

- ✓ Hire top **1%** talent through us
- ✓ Comply with international employment laws with **1 click**
- ✓ Takes **1 minute** to handle global payroll & benefits

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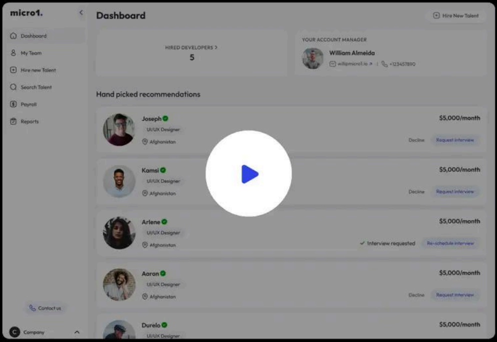
2 min product demo



Dashboard

HIRED DEVELOPERS >
5

YOUR ACCOUNT MANAGER
William Almeida
will@micro1.io | +123457890

Hand picked recommendations

Joseph
UI/UX Designer
Afghanistan
$5,000/month
Decline
Request interview

Kamsi
UI/UX Designer
Afghanistan
$5,000/month
Decline
Request interview

Arlene
UI/UX Designer
Afghanistan
$5,000/month
✓ Interview requested
Re-schedule interview

Aaron
UI/UX Designer
Afghanistan
$5,000/month
Decline
Request interview

Durelo
UI/UX Designer
$5,000/month

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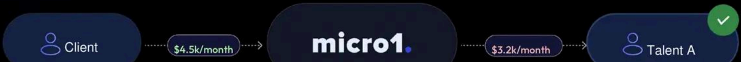
Business model

Clients pay us monthly for each engineer, we then pay the engineer


Client
$4.5k/month
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$3.2k/month
Talent A

Average Gross Margins per hire **~30%**

More revenue will come from built-in SaaS products and gross margins will therefore increase long term

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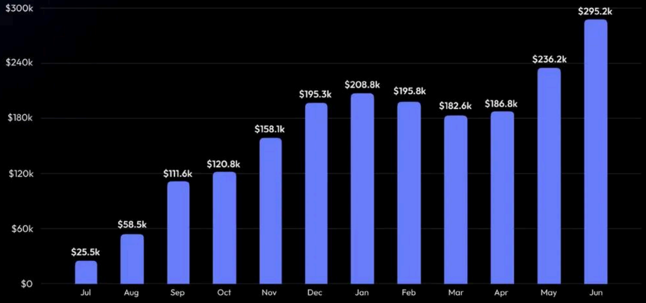
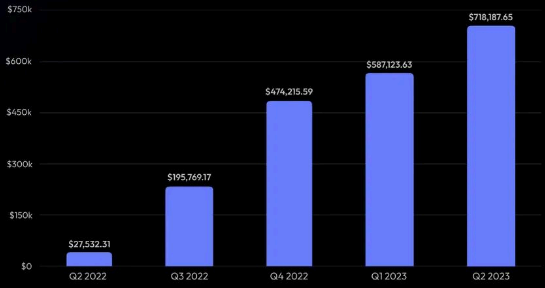
Monthly Revenue



Note: ~ **80%** of this revenue is **MRR**

Zoomed out revenue



QoQ average growth

199.85%

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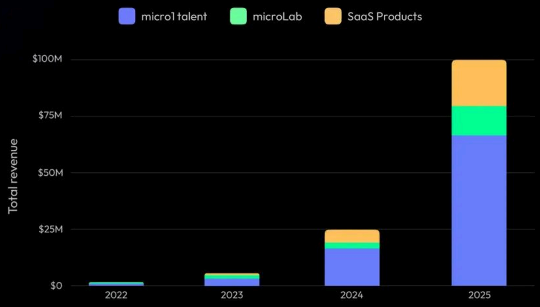
Path to $100M/year



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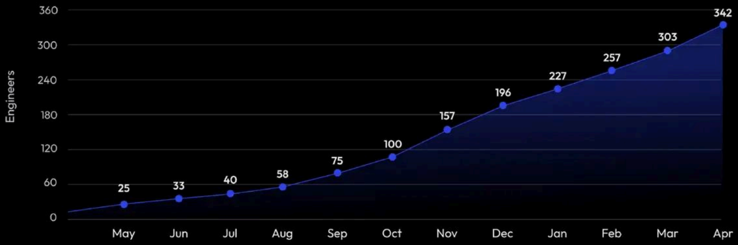
Engineers in our talent pool



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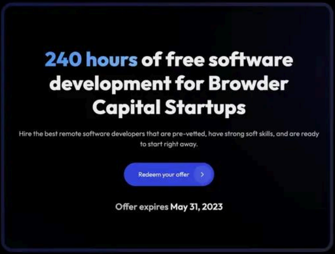
growth hacks

VC partnerships

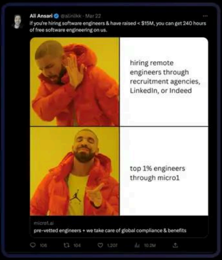


240 hours of free software development for Browder Capital Startups

Hire the best remote software developers that are pre-vetted, have strong soft skills, and are ready to start right away.

Offer expires **May 31, 2023**

Twitter ads



Ali Ansari @alinikk · Mar 22

if you're hiring software engineers & have raised < $15M, you can get 240 hours of free software engineering on us.

hiring remote engineers through recruitment agencies, LinkedIn, or Indeed

top 1% engineers through micro1

micro1.ai

pre-vetted engineers + we take care of global compliance & benefits

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How we're different

We're building a platform that combines **Turing & Deel** into one and we're using **gpt-4** to automate the vetting process.

Competitors

Managing a team

deel.

remote

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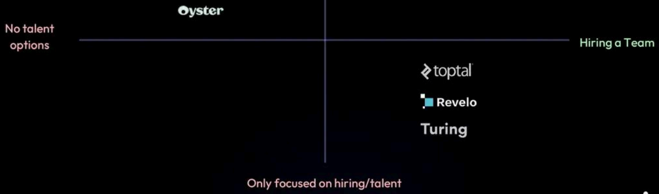

Oyster

No talent options

Hiring a Team

toptal

Revelo

Turing

Only focused on hiring/talent

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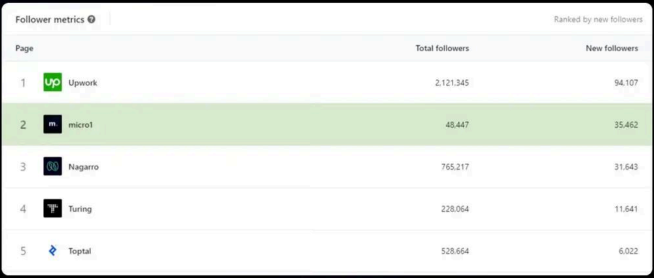
our momentum vs. competitors



Follower metrics

Ranked by new followers

	Page	Total followers	New followers
1	Upwork	2,121,345	94,107
2	micro1	48,447	35,462
3	Nagarro	765,217	31,643
4	Turing	228,064	11,641
5	Toptal	528,664	6,022

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Bye bye Turing test

Turing has spent most of their product efforts on their 'Turing' test for vetting engineers, that test is now obsolete with chatGPT, every human can now pass that test. This levels the playing field for us.

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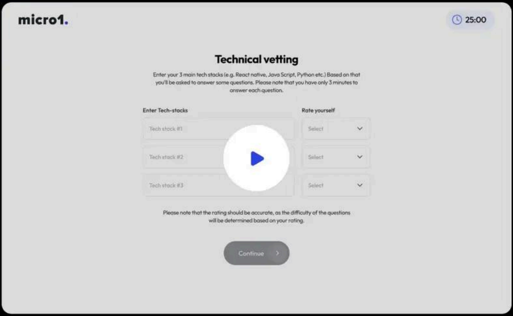
meet gpt-vetting

1 min demo



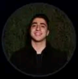
Technical vetting

Enter your 3 main tech stacks (e.g. React native, Java Script, Python etc.) Based on that you'll be asked to answer some questions. Please note that you have only 3 minutes to answer each question.

Please note that the rating should be accurate, as the difficulty of the questions will be determined based on your rating.

The team

18 incredible people



Ali Ansari
Founder/CEO
CS at UC Berkeley

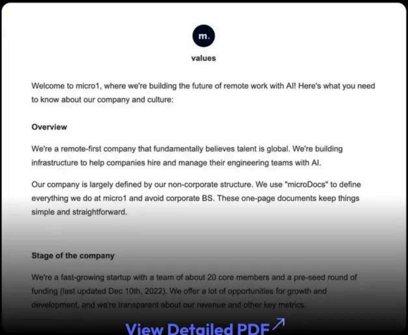
William Almeida
Director of Sales
Prev at Turing

Umang Vaghasiya
Lead Engineer
10+ Years of Experience

Ritik Jain
Design Lead
Designer for 6 years

Detailed Org Chart ↗

Our values



values

Welcome to micro1, where we're building the future of remote work with AI! Here's what you need to know about our company and culture:

Overview

We're a remote-first company that fundamentally believes talent is global. We're building infrastructure to help companies hire and manage their engineering teams with AI.

Our company is largely defined by our non-corporate structure. We use "microDocs" to define everything we do at micro1 and avoid corporate BS. These one-page documents keep things simple and straightforward.

Stage of the company

We're a fast-growing startup with a team of about 20 core members and a pre-seed round of funding (last updated Dec 10th, 2022). We offer a lot of opportunities for growth and development, and we're transparent about our revenue and other key metrics.

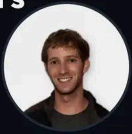
View Detailed PDF ↗

First investors

Joshua Browder

Founder at DoNotPay

Stanford University



Cory Levy

Founder of Zfellows.com

University of Illinois

Raising $2M at $14M Post-money

To manage the crazy demand & speed up product development

Specifically:

- 3x product development speed
- Hire 2-3 more sales people
- Hire 1-2 more recruiters

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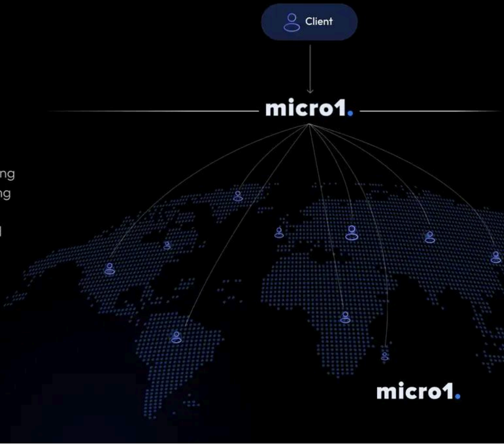

Our mission

Build the best AI tools for sourcing and vetting talent so that millions of people in developing countries can get access to the same opportunities as people in Silicon Valley and companies can source, vet, and manage a global team easily.

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Thank you!

Check us out on LinkedIn

Linkedin: **@micro1**

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